

# 2025

## ANNUAL REPORT

JULY 1, 2024–JUNE 30, 2025



MSHP

MASSACHUSETTS SOCIETY OF HEALTH-SYSTEM PHARMACISTS



## **Honoring Our History, Building Our Future**

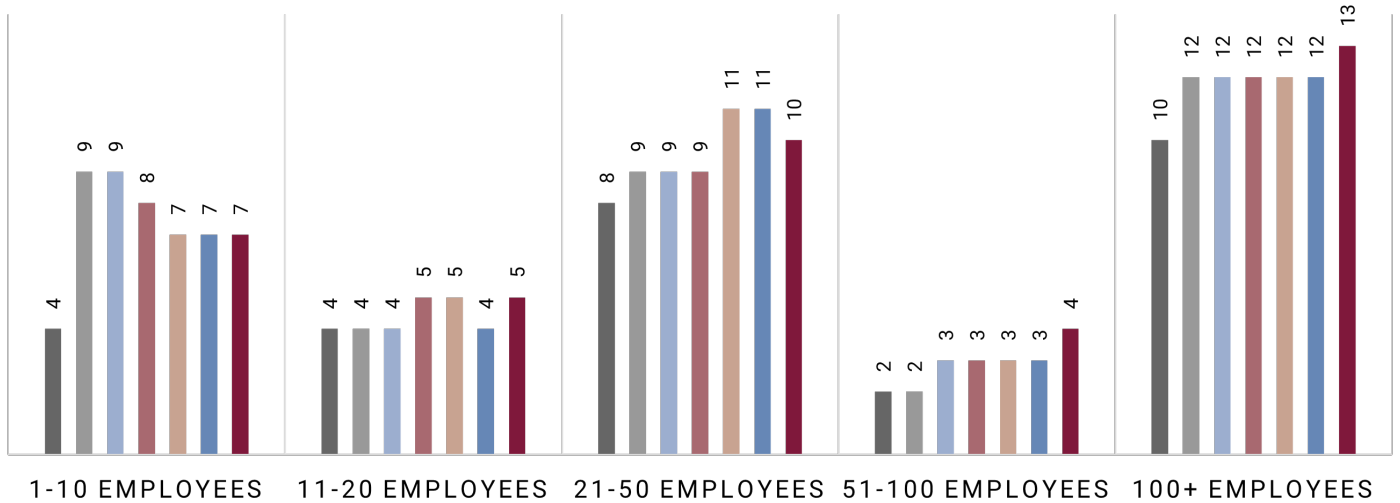
As MSHP celebrated its 80th anniversary and the 50th anniversary of its Annual Meeting, we looked both back with gratitude and forward with momentum. We honored our past presidents at the Honors and Awards banquet and our members are the foundation of our impact, and their dedication propels us toward an even stronger 2026.

## Membership & Engagement

MSHP saw continued growth with 3,650 members across 39 institutions, along with individual and educational memberships. The Membership Committee revamped outreach strategies, launched data-driven engagement initiatives, and improved communication touchpoints. Technician membership and engagement also surged, with 14% of members identifying as Pharmacy Technicians. Twenty-four technicians actively participated in committee work and leadership positions.

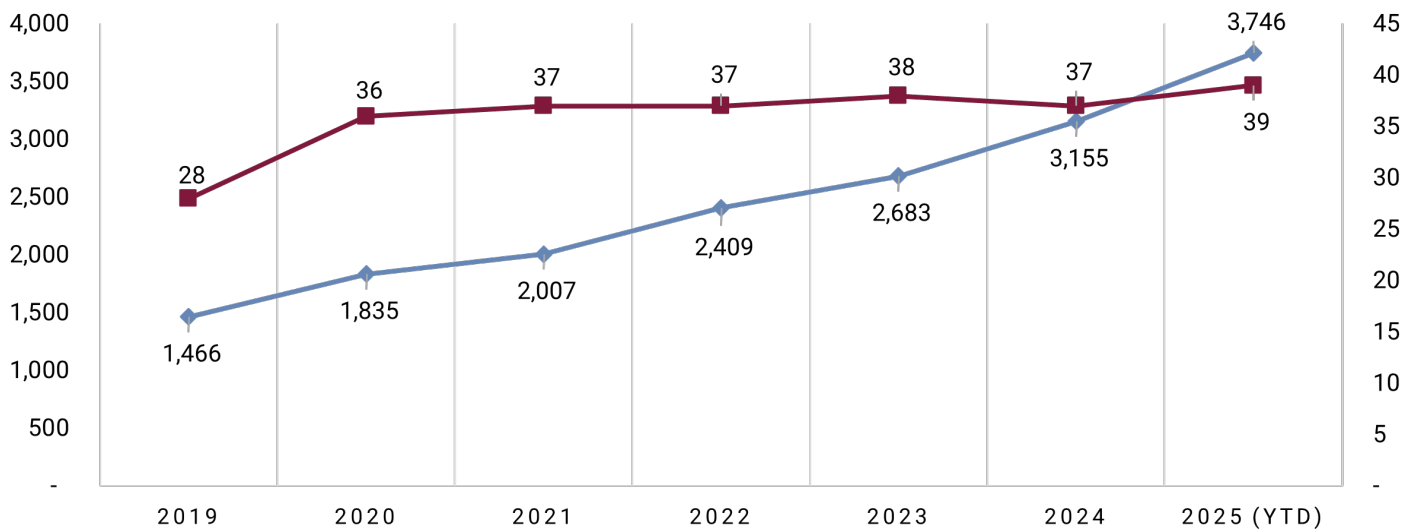
### INSTITUTION MEMBERS BY SIZE

■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023 ■ 2024 ■ 2025 (YTD)



### MEMBERSHIP GROWTH 2019 TO 2025

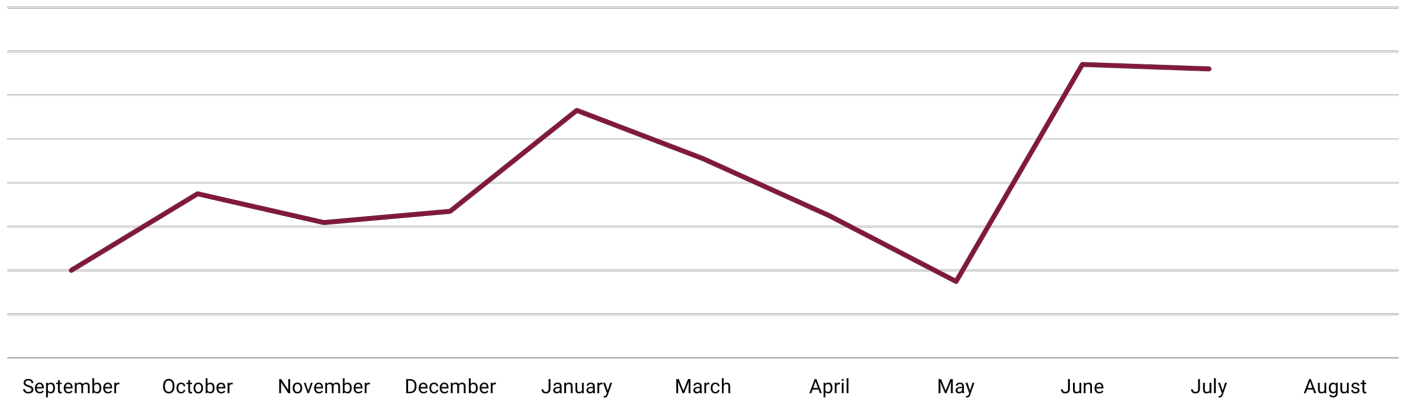
◆ Members by Category by Year ■ Institutions by Size



# 2025 MSHP ANNUAL REPORT

MSHP increased efforts to engage with social media. The number of followers increased by 25% since June of 2024. MSHP posts on Instagram, Linked In, and Facebook. The most popular posts appeared in October during Pharmacy Week.

Social Media Engagement Rate  
FY25



DATE	NAME	ATTENDEES	REGISTRATION
7/23/24	Webinar   Application of Human Factors to Improve Patient Safety in Healthcare	72	\$20.00
8/15/24	MSHP Residents and Fellows Welcome Event 2024	113	\$1,720.00
8/27/24	Webinar: Exploring the Pneum-erous 2024 Immunization Updates	123	\$100.00
9/24/24	Webinar: Informed and Empowered: Fundamentals of Opioid Stewardship	103	\$110.00
10/23/24	Managing Post-Transplant CMV: Not Just a Bunch of Hocus Pocus	101	\$80.00
12/19/24	Beyond the Capsule: Exploring Radiopharmaceutical and Hazardous Drug Sterile Compounding	76	\$50.00
1/27/25	The Safety Net: Implementation of a Pharmacist Oncology Medication Taskforce	97	\$50.00
2/27/25	Advancing Obesity Management: Exploring the Latest Updates and Strategies	98	\$30.00
3/27/25	What's That Insulin Dose? Insulin Dosing Strategies	115	\$70.00
4/17/25	2025 Massachusetts Pharmacy Residents Clinical Pearls	129	\$80.00
5/15/25	To Be or Not to Be! The Roles and Responsibilities of an Investigational Drug Service Technician	91	\$140.00
5/28/25	Webinar: Preparing for the Massachusetts MPJE 2025 (Parts I & II)	97	\$7,600.00
5/30/25	Building Resilience in Pharmacy Preceptors	62	-
6/2/25	MSHP Residency Transition Panel	15	\$20.00

## STRATEGIC PRIORITIES

### Our Patients and Their Care: Advocacy and Professional Practice

- Introduced and filed four bills in 2025 addressing pharmacist provider status, patient choice, and 340B program protections.
- The Northeast Collaborative, led by lobbyist Ron Lanton and MSHP Legislative Co-Chairs Jackie Gagnon and Marla O'Shea-Bulman, played a critical role in defeating the Prescription Tax proposal and shaping bill language.
- Supported members during the rollout of the Massachusetts Board of Pharmacy sterile compounding licensure process.

### Our Patients and Their Care: Practice Advancement and Workforce Development

- Delivered 11 CE events on topics like law, sterile compounding, and opioid stewardship, reaching over 700 attendees.
- Collaborated with the Technician Committee to expand CE offerings presented by pharmacy technicians.
- Partnered with regional organizations to co-host the New England Residency Conference.

### Our Members: Membership Growth, Engagement, and Satisfaction

- Expanded to over 175 volunteers across 11 committees, adding communications liaisons and technician mentorship pathways.
- Offered specialized Annual Meeting programming for past presidents and academic deans on key topics such as workforce development and pharmacy school enrollment.
- Enhanced communication through social media, member spotlights, and a quarterly newsletter.
- Advanced the website redesign project with a dedicated vendor.

### Our People and Performance: Financial Viability and Sustainability

- Completed an RFP for a financial planning partner and created a reinvestment strategy for CDs.
- Continued partnership with PTCB to support technician education.
- Created a reimbursement SOP to guide budgeting and resource allocation.
- Funded three rounds of scholarships for students, residents, and pharmacy technicians through collaboration with the DEI Committee.

### Our People and Performance: Effective and Energized Governance

- Established centralized storage for leadership transitions.
- Standardized committee reporting to leadership.
- Created a strategic calendar for executive board priorities.
- Strengthened communications through Barcami Lane.
- Improved financial reporting and transitioned to a new banking partner.

## OBJECTIVES (3 – YEAR)

These four objectives represent MSHP's priorities for the next three years:

### Increase Membership and Engagement

To accomplish this objective, we will leverage designated client representatives to improve our understanding of member needs, develop a 1-pager document to highlight the benefits of membership and leverage multiple communication platforms, including social media to communicate more effectively. We will also assess non-member institutions and unaffiliated individuals to increase membership.

### Improve Communication With Members and Stakeholders

To accomplish this objective, we will strengthen our social media efforts, develop newsletters, produce more targeted audience communications, and complete the website redesign project.

### Advance Pharmacy Practice Through Advocacy and Collaboration With Stakeholders

To accomplish this objective, we will increase advocacy efforts including connecting with leaders of other state pharmacy associations (ASHP state representatives), engaging with state representatives and senators through our lobbyist, and implementing voter outreach software. In addition, we will produce more advocacy content including monthly webinars, and position papers on important issues, and provide continuing education units for the annual conference. To do this, we will need to engage subject matter experts (SMEs) within the membership more effectively.

### Improve Utilization of Resources

To accomplish this objective, we will engage an investment advisor and develop a financial reserves policy, focus reinvestment of funds into activities that will bring member value, engage volunteer members as detailed previously, adopt an electronic storage platform to support effective handoff from year to year, and leverage the management company to enable the Board to focus on its priorities.

## Committees in Action

Eleven committees and over 175 volunteers fueled MSHP's mission and helped to ensure we found ways to celebrate our 80th anniversary throughout the year. A new Programming Steering Committee was introduced, led by Julie Lanza and Paul Baker and provided oversight for the Annual Meeting Planning, Honors & Awards and Continuing Education Committee. This structure helped ensure strong inter-committee collaboration and efficient decision-making. We also leveraged some key task forces that were assigned specific projects or focus areas, including the MSHP rubric task force and the website re-design task force. Additionally, we piloted a new structure to identify communications liaisons for the committees. These individuals were responsible for coordinating communications between the committees and the newsletter and Barcami Lane for social media or email communication needs.

## Highlights Include

### Honors & Awards Committee

This committee led by Melanie Goodberlet and Lydia Ware, introduced two new awards, including the Distinguished New Practitioner award and the Technician Mentor award. The group selected 8 award winners from the 30 nominations and recognized our clinical skills competition winners, poster winners, celebrated our milestone recipient and honored our MSHP Fellows at the banquet event. This group worked with Nicole Clark and Erica Housman who designed the scoring rubrics for these new awards and revamped the rubrics and nomination criteria to better reflect excellence across career stages.

- **Technician Mentor Award:** Julie Lanza CPhT-Adv, CSPT, FMSHP
- **Health-System of the Year:** Beth Israel Lahey Health
- **Pharmacist of the Year:** Connor Hanson PharmD, MS
- **Distinguished New Practitioner Award:** Andrew Webb PharmD, BCCP
- **Student of the Year Award:** Lateefat Lawal
- **William A. Gouveia Outstanding Service Award:** Paul Baker, PharmD, BCPS
- **Pharmacy Technician of the Year:** Caitlin Quigley, CPhT

- **Preceptor of the Year:** Alexa Carlson, PharmD, Med, BCPS
- **MSHP Milestone Award:** Erasmo Mitrano
- **Regional Skills Competition Winners:** Salima Amiji, Cate Murphy
- **MSHP Fellows:**
  - Monica V Mahoney, PharmD, BCPS, BCIDP, FCCP, FIDSA, FIDP, FMSHP
  - Russel J Roberts, PharmD, BCCP, FCCM, FMSHP
- **Poster Winner – Operations Category**
  - 1st place = “Evaluating the Role of Artificial Intelligence in Identifying Medication-Related Problems in a Community Pharmacy Simulation Lab” Stephanie Conway-Allen Maddie Kelley, Christine Hwang (MCPHS)
  - Runner up = “Complexity Score Trends – A Systematic Review of Complexity Scores from 2021 to 2024 for Investigational Drug Non-Oncology Clinical Trials Conducted at MGH” Jenny Lam, Joanna Barnas, Nitasha Sanil, Yi Tian Xiao (MGH)
- **Poster Winner – Clinical Category**
  - 1st place = “Does Purple Reign? PCR versus grams stain for critical result reporting for blood cultures growing gram positive cocci” Julia Fischer, Michael Lorenzo, Jennifer Schimmel (Baystate)
  - Runner up = “Global Variability and Treatment Optimization in Triple-Negative Breast Cancer: A Comprehensive Analysis of Current Therapeutic Approaches” Alison Cheung, Tina Zheng, Jung Seo, Jenny A Van Amburgh (Northeastern)
- **Poster Winner – Technician Category**
  - 1st place = “GLP-1 Access: A Collaborative Approach with the Technician at the Forefront” Samantha Gandolfo, Elliana Raheb (BILH)

## Continuing Education Committee

Aiden Fisher and Patti Cutting led the committee work to deliver 11 CE events, including law, sterile compounding, and opioid stewardship, with over 700 total attendees. They also worked with the MSHP Technician Committees to increase technician representation for CE presentations.

## Annual Meeting Planning Committee

Paul Baker and Ali Laughlin were integral in their leadership of this large committee to plan and coordinate all of the events for our 50th anniversary of the MSHP Annual Meeting. This Committee successfully hosted the two-day conference with 17 hours of live CE and 5 hours of sterile compounding CE. They coordinated with 40 speakers to prepare and present their topics and supported over 300+ attendees throughout the event. Additionally, this team helped design and coordinate the reverse vendor expo and the 35 industry sponsors for the event. Throughout the event they found ways to honor our 80-year history as a society and celebrate the 50th anniversary of the event.

## Pharmacy Technician Committee

Co-chairs Caitlin Quigley and Jackie Recchino and Co-Vice-Chairs Brian Gavin and Michelle Martin led a dynamic group of technician member volunteers, and coordinated 9 poster submissions for the annual meeting, boosted technician CE offerings, and strengthened leadership and certification pathways. This committee was also integral in mentoring pharmacy technician members to take on leadership roles and engage in advocacy efforts, and expanding networking and collaboration across the Commonwealth.

## Legislative Committee

Our advocacy efforts were met with significant success this year due to the tremendous work of the committee leaders (Jackie Gagnon and Marla O-Shea-Bulman) as well as our dynamic lobbyist (Ron Lanton) and passionate volunteer members. MSHP filed four bills in 2025 addressing pharmacist provider status, patient choice, and protections for the 340B program. Advocacy efforts also tackled state pharmacy tax proposals and institutional licensure reforms. The Northeast Collaborative continues to gain momentum under the leadership of our lobbyist, Ron Lanton, and Jackie Gagnon, leveraging the power of our regional powers to react and drive advocacy efforts in the Northeast.

This group was critical for assistance with lobbying to block the Prescription tax earlier this year and has helped inform some of the language included in the bills filed this session. The Legislative Committee also supported our membership during the roll-out of the Massachusetts Board of Pharmacy Sterile Compounding Licensure application and survey.

- **An Act relative to pharmacists as healthcare providers:**
  - Sponsored in the MA House by Rep. Barber (H.1091)  
<https://malegislature.gov/Bills/194/HD3102>
  - Sen. Moore to sponsor in MA Senate (S.800)  
<https://malegislature.gov/Bills/194/SD874>
- **An Act relating to patient choice in dispensing of clinician-administered drugs**
  - Sponsored by Rep. Sabadosa in the MA House (H.1313)  
<https://malegislature.gov/Bills/194/HD2922>
- **An Act prohibiting PBMs from discriminating against hospitals and patients participating in the 340B drug discount program**
  - Sponsored by Rep. Murray in the MA House (H.1274)  
<https://malegislature.gov/Bills/194/HD1119>
- **An Act protecting 340B contract pharmacies**
  - Sponsored by Rep. Murray in the MA House (H.785)  
<https://malegislature.gov/Bills/194/HD2840>

## Membership Committee

The Membership Committee, led by Jigar Mehta and Carolyn Evans, revamped our 1-pager flyer showcasing the benefits of institutional membership, identified 124 non-member institutions for targeted outreach and streamlined the workflow to identify administrative contacts at each of the member sites and support self-service of member list updates.

## Diversity, Equity, and Inclusion (DEI)

The DEI Committee is led by Kira Beaulac and Kripali Patel. This year the committee broadened its reach through diverse speaker initiatives, equitable award access, and a focus on technician scholarship support. Three rounds of scholarships supported students, residents, and pharmacy technicians, reinforcing MSHP's commitment to inclusivity and professional development. The December MSHP travel grant award winners are listed below:

- Gabriella Oliveira – WNEU
- Yoon Jae "Michelle" Jo – Northeastern University
- Ching Nung "Selina" Lin – MCHPS University-Boston
- Kishan Patel – MCPHS University-Worcester
- Gail O. Mensah – MCPHS University-Worcester
- Nasr Issa – Northeastern University

## Student Committee

MSHP hosted its first Regional Clinical Skills Competition designed by Committee chair Nick Servati and vice-chair Emily Kronau, crowning Cate Murphy and Salima Amiji from Northeastern University as the inaugural winners and celebrated a 40% increase in participation in its student mentorship program.

## Residency Program Committee

The Residency Committee, led by Raul Santiago and Emily Messing, advanced preceptor development, hosted networking and resiliency events, and launched the Resident Clinical Pearls Webinar.

## Newsletter Committee

The MSHP Newsbriefs are developed by a small, but mighty group of volunteers led by Barbara Irby. This group coordinates with our committee communications liaisons and board members to create robust and diverse content for a quarterly newsletter publication and continues to exceed industry average open-rates.

## Finance Committee

This team, led by Frankie Mernick was highly motivated this year, tackling the process of reviewing and engaging with a financial planner, establishing a reinvestment strategy, finalizing an SOP for reimbursement and budgeting guidance for our committees and leadership team, and coordinating a banking partner transition.

## Nominations Committee

The recently updated MSHP bylaws now include technicians as full voting members. Technicians participated in voting on our robust 2025-2026 ballot for the President-Elect, Treasurer and Director seats.

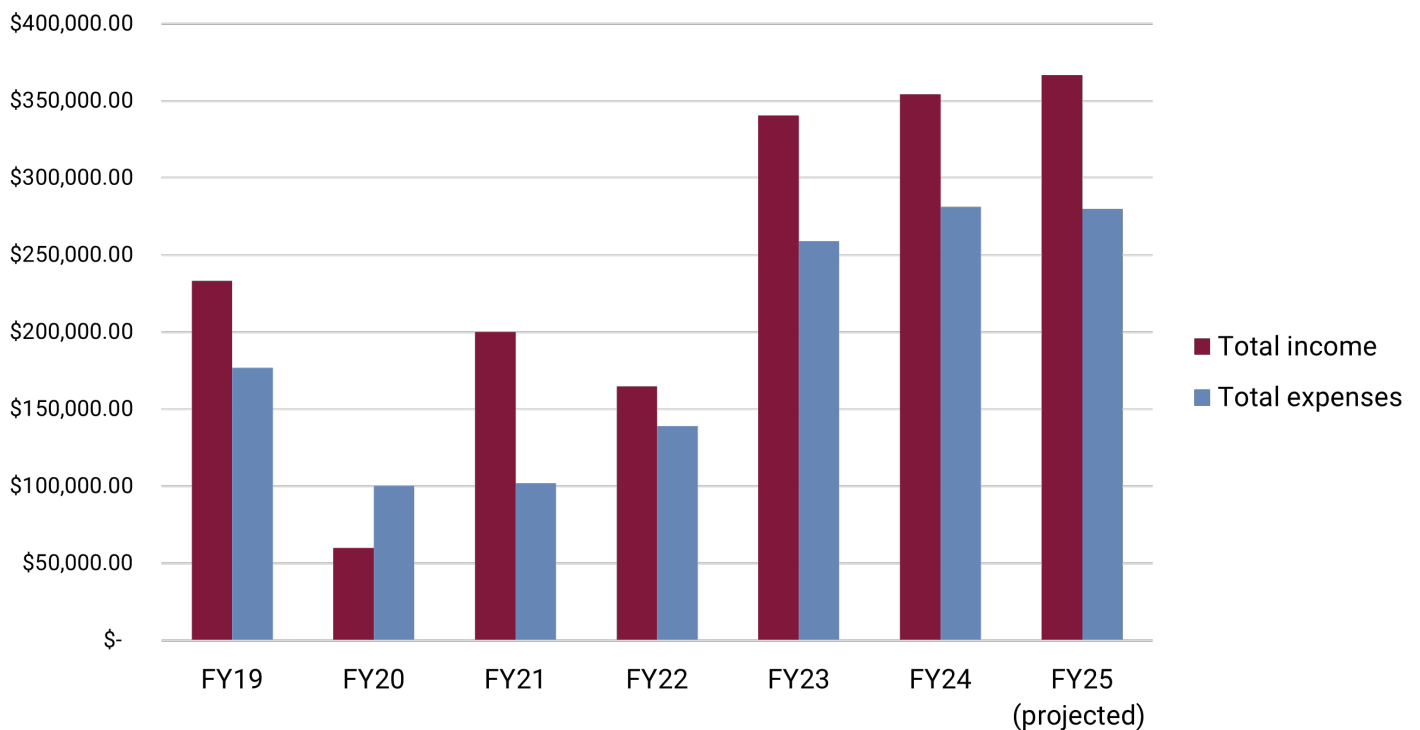
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## Financial Report

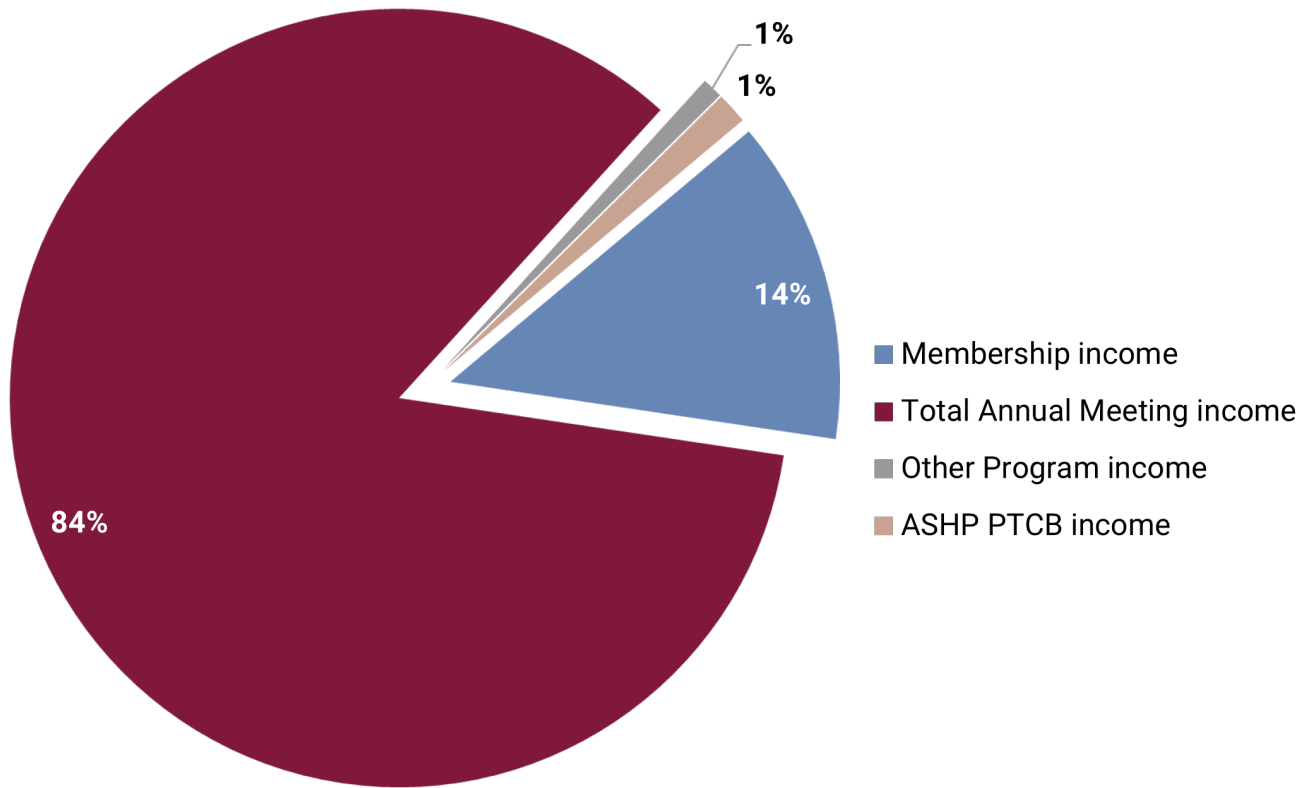
MSHP remains in a strong financial position. We continue to budget a surplus, which supports a healthy reserve fund and financial safety net. Operating cash needs remain steady over the last three years while revenue continues to grow. Annual Meeting sponsorship and registration fees make up a large portion of the organization’s annual revenue.

The organization’s annual budget consistently reflects a positive balance, reinforcing our reserve fund and ensuring a stable financial safety net to support long-term sustainability.

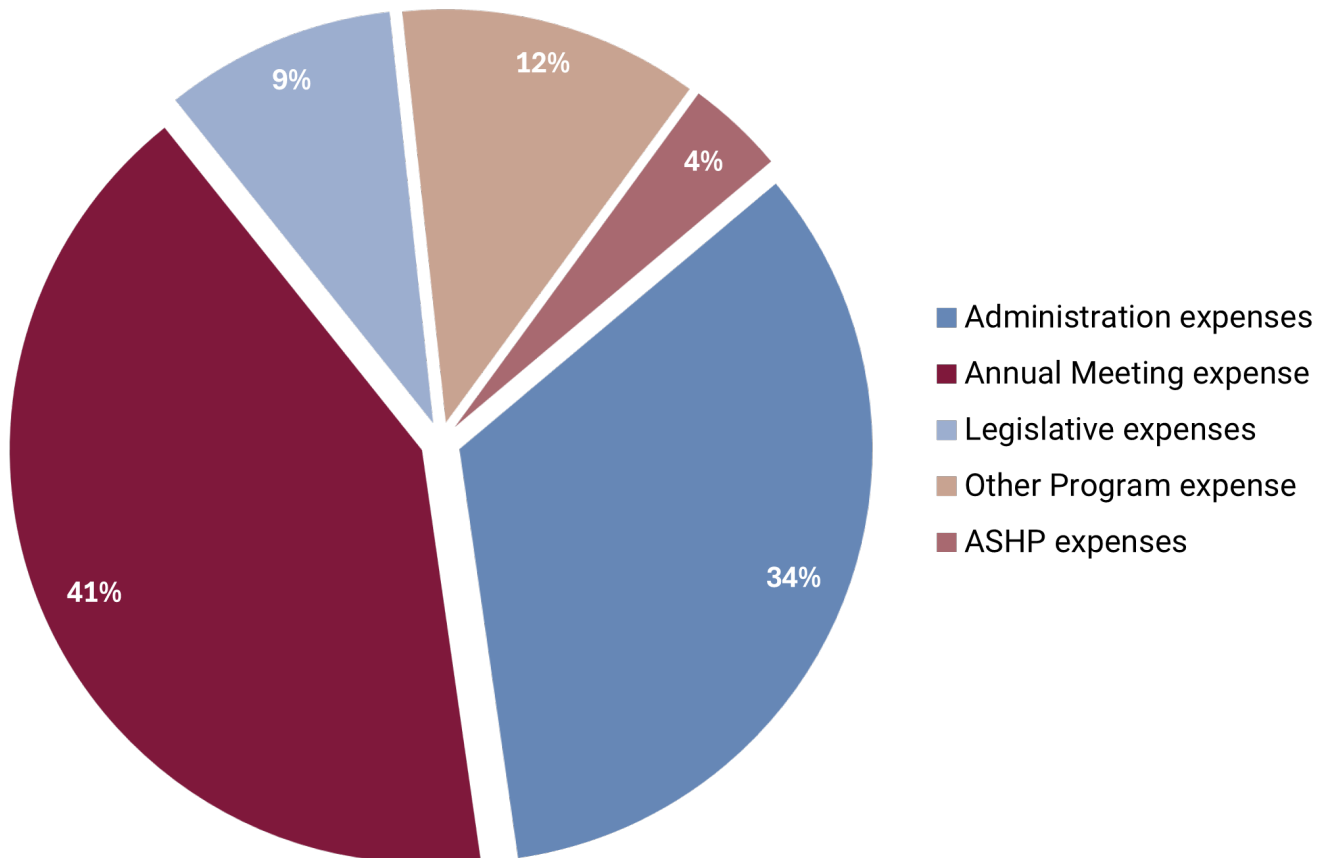
**Total Revenue and Expenses  
FY19 to FY25 (projected)**



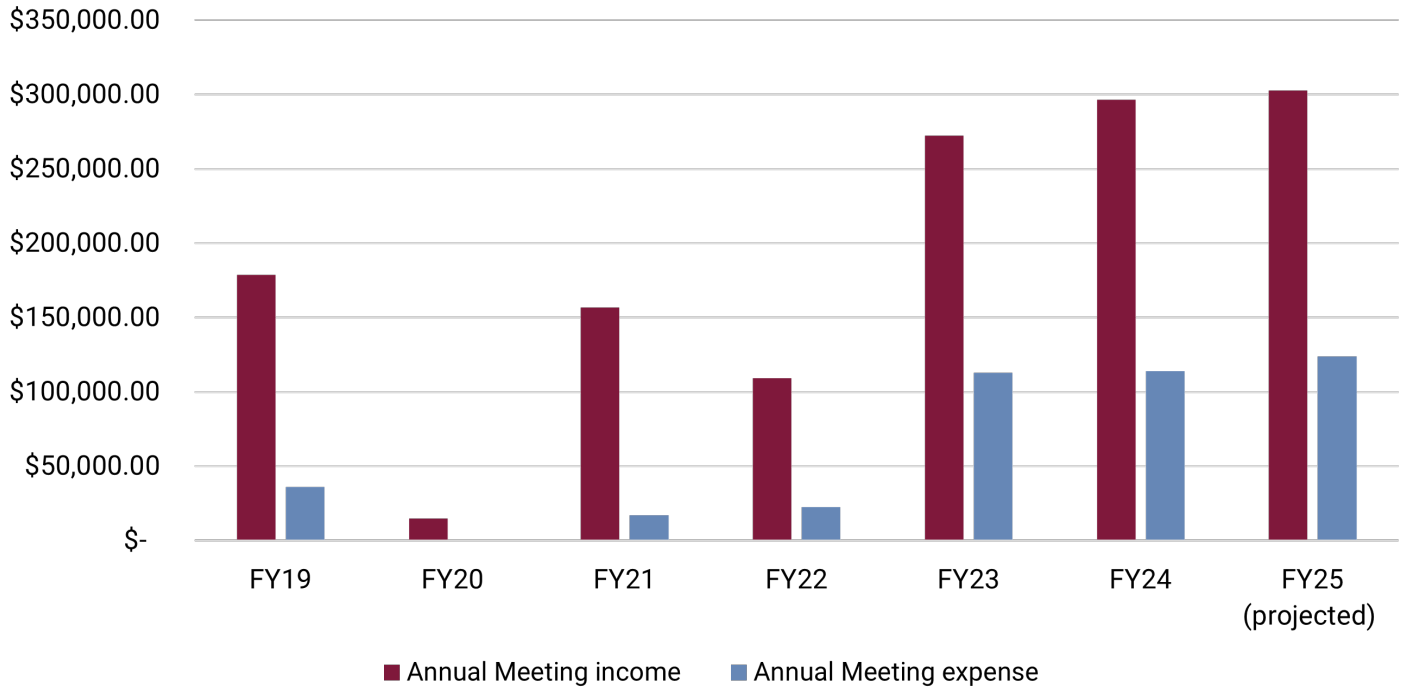
## FY24 INCOME BY CATEGORY



## FY24 EXPENSES BY CATEGORY



## Annual Meeting Expenses and Revenue 2019-2025



### Sponsors

Our financial health is thanks to our sponsors and exhibitors at the Annual Meeting. Thank you especially to these companies:

- Takeda
- Environmental Health & Engineering, Inc.
- Invivyd
- Abbvie
- Daiichi Sankyo, Inc.





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